



December 2016

Wine Tasmania is delighted to announce a new three year partnership arrangement with NAB to support its wine producer members.

As part of its support for members, Wine Tasmania looks to facilitate partnership arrangements with relevant businesses and to negotiate exclusive benefits for members. NAB Agribusiness joins Australia Post and Roberts Ltd as Wine Tasmania Partners, and we sincerely thank each of them for their support of our sector.

As part of the partnership agreement, NAB Agribusiness is pleased to offer the following exclusive benefits to Wine Tasmania members:

- Group deal on EFTPOS pricing - Tailored pricing for Wine Tasmania & its members for eftpos & online merchant facilities.
- Business Fundamentals Package which brings together core banking solutions into a single package for a low monthly fee of \$10 per month - a discounted price only available to Wine Tasmania members. The package provides the following savings:

BUSINESS FUNDAMENTALS COST SAVINGS

PRODUCT	SAVINGS/MONTH	SAVING/YEAR
3 X BUSINESS CARDS	\$ 27.00	\$324.00
NAB CONNECT \$10 MONTHLY FEE WAIVED	\$ 10.00	\$120.00
BPAY & DOMESTIC PAYMENT FEE WAIVED NORMALLY \$ 0.25CENTS. ASSUME SAY 20 TRANSACTIONS PER MONTH	\$ 5.00	\$ 60.00
NAB TRANSACT E/FEE WAIVED	-	\$199.00
BPAY E/FEE REDUCED FROM \$99 TO \$79		\$ 20.00
EQUIPMENT FINANCE E/FEE REDUCED TO \$185 (- \$190) ON FIRST LOAN		\$ 190.00
PREFERENTIAL EFTPOS PRICING (UNQUANTIFIED)		
TOTAL ANNUAL SAVINGS		\$913.00

- Free Financial Review with a qualified Financial Planner; Risk Protection & Succession Planning specialist.

NAB will also provide financial support directly to Wine Tasmania, which will also be utilised to support member businesses, and will participate in relevant events and member communication, including the FERMENT annual conference.

Please see below details of NAB contacts:

Lee Campbell
Agribusiness Manager
Email: Lee.X.Campbell@nab.com.au
Mobile: 0428 579 852

Craig Andrikonis
Transactional Banking Specialist
Email: Craig.Andrikonis@nab.com.au
Mobile: 0467 782 129

Wine Tasmania thanks NAB Agribusiness for its support of the Tasmanian wine sector through this three year partnership.